Message Text

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INFO OCT-01 ISO-00 EUR-12 EB-07 /030 W -----127133 201631Z /43

R 200935Z JUL 77
FM AMEMBASSY ALGIERS
TO USDOC WASHDC
AMEMBASSY BRUSSELS
INFO SECSTATE WASHDC 6848

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E.O. 11652: N/A TAGS: BENC, AG

SUBJECT: JIJEL STEEL MILL

REF: USDOC 13321

- 1. (REFTEL NOT SENT BRUSSELS. IT ADVISED THAT BELGIAN CONSULTANT TO SNS (ALGERIAN NATIONAL STEEL COMPANY) FOR PROPOSED JIJEL STEEL MILL, TRACTIONNEL, HAD SENT FROM BRUSSELS OFFICE REQUESTS TO CERTAIN FIRMS THAT THEY REBID PROJECT, WITH PROPOSALS DUE OCT 15. CAGNE REQUESTED EMBASSY FURNISH ANY ADDITIONAL INFORMATION ON STATUS OF PROJECT, INCLUDING NAMES OF FIRMS INVITED TO BID.)
- 2. THERE APPEARS BE SOME DEGREE OF CONFUSION IN ALGIERS AS TO JUST WHAT IS HAPPENING WITH REGARD TO JIJEL.
 AT LEAST ONE OTHER U.S. FIRM, IN ADDITION TO THAT MENTIONED REFTEL, HAS BEEN ASKED TO REBID. SECOND FIRM'S ALGIERS REP SAYS HE INITIALLY HEARD THAT SNS ONLY WANTED ENTIRE-PROJECT, CONSORTIUM-TYPE BIDS. SUBSEQUENTLY, HOWEVER, HE HAS BEEN LED TO BELIEVE THAT INDIVIDUAL BIDS ALSO WOULD BE ACCEPTED. HE HAS NOT BEEN ABLE FIND OUT HOW MANY OF ORIGINAL BIDDERS HAVE BEEN REQUESTED REBID. LIMITED OFFICIAL USE

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2. EMBASSY DISCUSSED PROJECT WITH SNS OFFICIAL WHO WAS NOT, PREDICTABLY, VERY FORTHCOMING. HE CONFIRMED THAT REQUESTS TO REBID HAD BEEN SENT, BUT HE WOULD NOT REPEAT NOT SAY HOW MANY FIRMS HAD BEEN INVITED TO REBID. HE CLEARLY DID SAY, HOWEVER, THAT THEY ONLY INTERESTED IN ENTIRE-PROJECT, CONSORTIUM-TYPE BIDS.

HE SAID IN THIS SENSE IT WAS NOT SIMPLY MATTER OF UPDATING PREVIOUS BIDS; THOSE FIRMS WHO PREVIOUSLY ONLY BID PORTION OF PROJECT (E.G. DIRECT REDUCTION PLANT OR PELLETIZING PLANT) WOULD HAVE TO INCORPORATE THEIR PORTION WITH OTHERS IN ORDER TO FORM WHOLE, INTEGRATED OFFER.

4. SINCE APRIL OF THIS YEAR TRACTIONNEL HAS HAD AN EXPANDED CONTRACT TO MANAGE PROJECT. WITH THIS IN MIND WE BELIEVE TRACTIONNEL OFFICES BRUSSELS LIKELY BE MORE FORTHCOMING THAN SNS OFFICE ALGIERS. WE SUGGEST EMBASSY BRUSSELS MIGHT BE ABLE LEARN ADDITIONAL INFORMATION FORM THEM. WE ESPECIALLY WOULD BE INTERESTED IN ANY INFORMATION CONCERNING REALISTIC TIMETABLE FOR PROJECT AND PROPOSED FINANCING.HAYNES

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Message Attributes

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